



BARNSTABLE MUNICIPAL AIRPORT

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Frank Sanchez, Jr., Airport Manager

Barnstable Municipal Airport Commission

Daniel W. Santos, PE,
Chairman

John T. Griffin, Jr.,
Vice Chairman

Robert L. O'Brien,
Clerk

Michael Dunning,
Commissioner

Donald E. Megathlin,
Commissioner

Ronald Persuitte,
Commissioner

Timothy R. Luzietti,
Commissioner

BARNSTABLE MUNICIPAL AIRPORT COMMISSION FINANCE SUBCOMMITTEE MEETING

Tuesday, December 2, 2008
Gourley Conference Room 8:30 a.m.

Commissioners Present:

Don Megathlin, Chairman
Michael Dunning
Ronald Persuitte

Airport Staff:

Frank Sanchez, Jr., Airport Manager
Diane Sweeney, Admin. Financial Manager
Mary Roberts, Admin. Financial Assistant

Public Members:

James Castiglia, Rectrix

Agenda of the Day:

Meeting was called to order at 8:30 a.m. Roll call taken.

Minutes of the November 4, 2008 meeting were reviewed and unanimously approved.

NEW BUSINESS

F12/08-1 (Out of Order Item) Passenger Facility Charge and Consumer Facility Charge:

Nantucket Memorial Airport Manager, Al Peterson and E. Foley Vaughan, Chairman of the Nantucket Memorial Airport Commission were in attendance to discuss the on-going matter of using PFCs and CFCs with the Finance Committee. Nantucket Airport would prefer no PFCs for island traffic. The general consensus from Nantucket is that raises costs would drive people to take the ferry and this would not benefit either airport. Commissioner Persuitte asked if there is any research based on the theory that consumers would take the ferry over an air taxi. Brent Hanley from Island Air answered that there is no fast held research but his company is showing that the Fast Ferry is a major competition and is eroding Island Air's business.

- Key points:
- (a). Barnstable Airport is looking to create additional revenue
 - (b). Raising costs could drive consumers to take the ferries
 - (c). Working people need to take the air-taxis (shuttles) as the fastest way is the most feasible regardless of price
 - (d). Travelers, vacationers: if time is not of the essence then price may make all the difference

Decision on the matter tabled for January 2009 meeting.

F12/08-2 **Island Airline Caravan Avjet Request:**

Brent Hanley on behalf of Island Air has requested that the Airport consider a fuel concession for their new acquisition a single-engine turbo prop caravan. Mr. Hanley estimates that Island Air will use 80,000 gallons of jet fuel a year. The Finance Subcommittee along with Airport Manager, Frank Sanchez, stated they would have to investigate the possibility of offering a discounted price. Mr. Sanchez stated he would call the FAA regarding this matter.

OLD BUSINESS

F12/08-3 Pro Forma: Review Business Plan- Mr. Sanchez reported that the Pro-Forma was still being worked on and constantly updated and would be available for the Committee at any time.

F12/08-4 FY2010 Municipal Budget – tabled for January 2009.

Adjournment: There being no other business, it was voted and moved to adjourn at 9:45 a.m.

DONALD E. MEGATHLIN, CHAIRMAN